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October 18, 2017

Mr. Jacek Lipiec
Systems Sales Specialist - Outdoor
Philips Lighting Australia
65 Epping Rd, North Ryde NSW 2113 Australia

Dear Mr. Lipiec,

RE: LED Street Lights

Ausgrid is interested in using the following Philips LED products for both V & P category roads, with the objective of offering an energy efficient lighting solution:

1. BRP711 LED23/NW 20W
2. BRP391 LED84/NW 70W
3. BRP392 LED132/NW 110W
4. BRP392 LED168/NW 140W

To introduce these luminaires into the public street light network in NSW, the device load for each luminaire must be included in the AEMO load table. Kindly proceed with the measurement of electrical load of these luminaires through AEMO for them to be considered for future replacement of less efficient light sources in this area.

Kindly advise as soon as these products are load tested by AEMO and included in the AEMO load table.

Please consider the version with NEMA based Photo Electric Cell.

If you have any questions on the subject you may contact me electronically at jbedding@ausgrid.com.au or on my mobile 0439 591 432

Regards,

A handwritten signature in blue ink, appearing to read "John Bedding", written over a light blue horizontal line.

John Bedding

Senior Engineer - Ausgrid